



Executive Director

Rochester, NY

Full-time, Exempt

About New York Families Foundation

New York Families Foundation equips and empowers New Yorkers of faith to participate effectively in government. Founded in 1990, we are a Christian educational and engagement organization committed to advancing a culture that cherishes life, strengthens families, protects parental rights, and preserves religious liberty throughout New York State.

Position Overview

The Executive Director is the chief executive and public leader of New York Families Foundation. Working in partnership with the Board of Directors, this individual provides spiritual, strategic, organizational, and financial leadership; builds and leads a high-performing team; expands the organization's reach and resources; and serves as a credible, compelling voice for biblical principles in the public square.

This is a senior leadership role for a mature Christian leader who sees the work as a calling and thrives at the intersection of faith, public policy, fundraising, communications, and organizational leadership.

P.O. Box 131, Spencerport, NY 14559

☎ 585.225.2220

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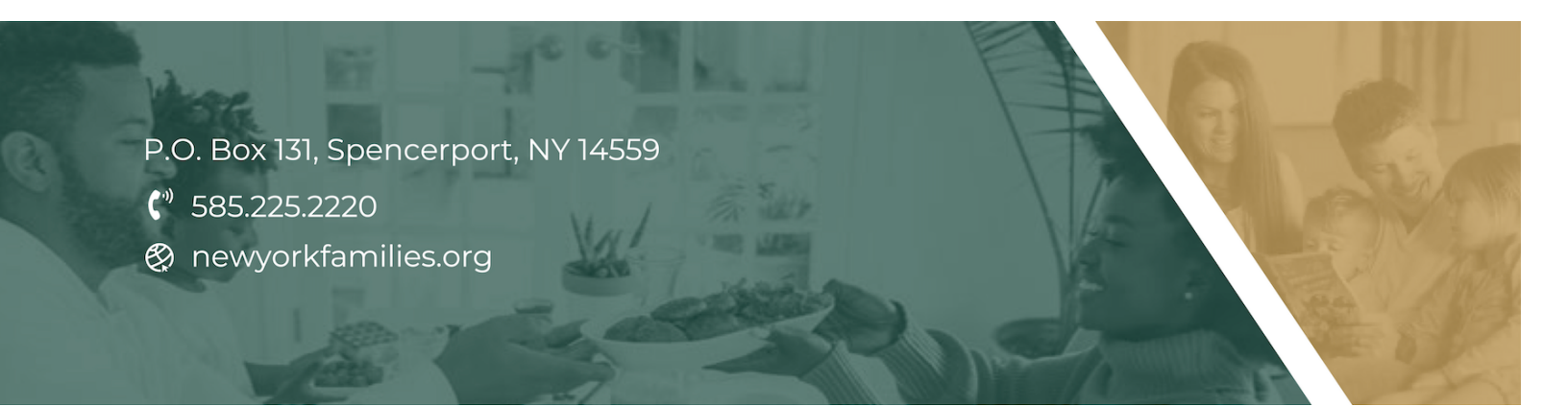
A background image showing a family of four (a man, a woman, and two children) sitting around a table, smiling and looking at each other. The image is partially obscured by a dark teal overlay on the left and a gold overlay on the right.

Key Responsibilities

- Provide overall leadership for the organization and translate its vision, mission, and platform into clear strategies, priorities, and measurable results
- Partner with the Board of Directors on governance, long-range planning, organizational accountability, and leadership continuity
- Lead, develop, and hold accountable a mission-aligned staff; foster a healthy culture marked by excellence, collaboration, integrity, and Christian character
- Serve as the organization's primary spokesperson with churches, donors, policymakers, reporters, coalition partners, and other key stakeholders
- Teach, preach, and speak in churches, conferences, civic settings, media interviews, and other public forums
- Guide educational, communications, grassroots engagement, and public-policy initiatives consistent with the organization's tax-exempt purpose
- Cultivate relationships with pastors, ministry leaders, supporters, and allied organizations across New York State and nationally
- Lead fundraising strategy, personally cultivate and solicit donors, steward key relationships, and broaden the organization's base of financial support
- Propose an annual budget for Board approval and oversee finances, internal controls, legal compliance, risk management, and responsible stewardship
- Strengthen organizational systems, staff capacity, and technology to support sustainable growth and increased statewide impact
- Monitor the political, cultural, and ministry landscape and position the organization to respond with clarity, courage, grace, and wisdom
- Perform other duties necessary to advance the organization's mission

Leadership & Reporting

The Executive Director reports to the Board of Directors and is accountable for the organization's mission, strategy, programs, staff, finances, fundraising, and public representation. The Executive Director supervises senior staff and ensures that all employees, contractors, and initiatives remain aligned with the organization's Christian identity and platform.



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Qualifications & Candidate Profile

- A personal and growing faith in Jesus Christ, demonstrated Christian character, and active involvement in a local church
 - Full alignment with New York Families Foundation's vision, mission, doctrinal position, organization platform, and commitment to peaceful activism
 - Bachelor's degree or equivalent strongly preferred; advanced study in nonprofit leadership, ministry, law, public policy, communications, or a related field is valued
 - At least 7–10 years of progressively responsible leadership experience, preferably in nonprofit, public policy, advocacy, ministry, government, or a closely related setting
 - Proven ability to set vision, translate strategy into execution, manage competing priorities, and lead through change
 - Demonstrated success building, managing, and developing teams
 - A strong record of fundraising, donor cultivation, relationship management, and revenue growth
 - Working knowledge of nonprofit governance, budgeting, financial oversight, compliance, and organizational risk
 - Deep interest in New York government, politics, public policy, and the issues central to the organization's mission
 - Exceptional written, oral, interpersonal, and public-speaking skills, including the ability to communicate biblical convictions with courage, clarity, grace, and respect
 - Comfort engaging media, public officials, pastors, donors, and audiences with differing viewpoints
 - High integrity, humility, discretion, sound judgment, resilience, and the ability to remain composed under pressure
 - A collaborative, entrepreneurial approach and the willingness to be both a strategic leader and a hands-on contributor
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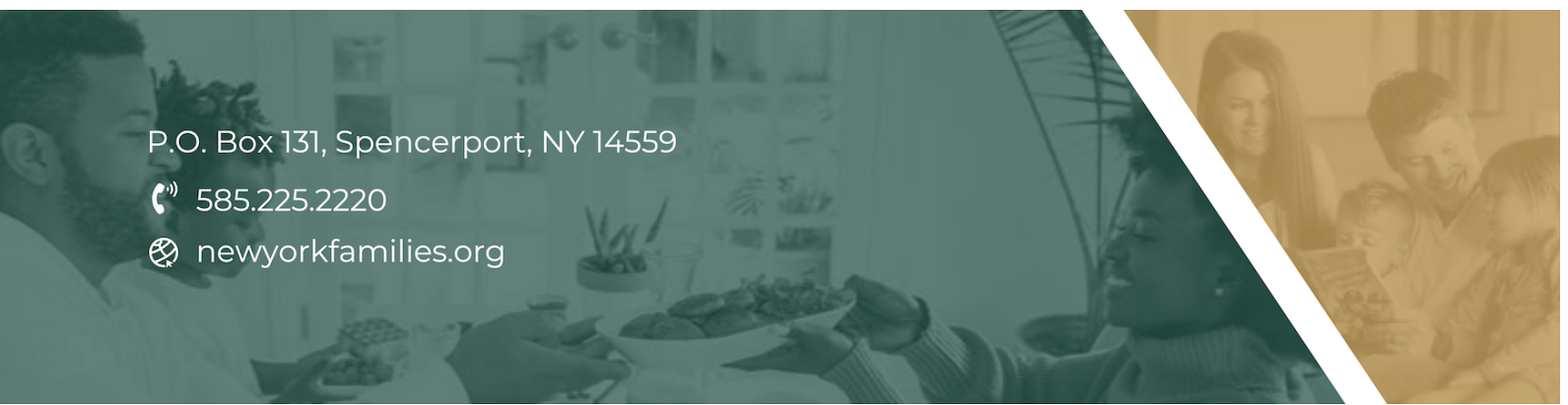
Location & Travel

- Based in the Rochester, NY area with a flexible work schedule

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- Frequent travel throughout New York State; regular presence in Albany during the legislative session; occasional out-of-state travel required
 - Some evening and weekend responsibilities, including church and donor events
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Compensation & Benefits

- \$100,000-\$125,000, commensurate with experience
 - Flexible scheduling
 - Health insurance contribution
 - Paid time off and paid holidays
 - New York Paid Family Leave
 - Retirement plan participation
 - Professional development opportunities
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How to Apply

Please submit application materials to info@NewYorkFamilies.org. Applicants should include:

- Resume
 - Cover letter describing interest in the mission and relevant leadership experience
 - Writing sample
 - Links to two or three public-speaking, preaching, teaching, media, or podcast samples, if available
 - Three professional references, including at least one pastoral or ministry reference
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A Calling, Not Just a Career

This role is for someone who believes Christian engagement in government matters—and who is ready to lead persuasively with conviction, wisdom, courage, and grace. If you are a high-capacity leader called to equip believers, strengthen families, defend the vulnerable, and advance truth in the public square, we invite you to apply.

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